

UNSA — Naučnoistraživačka Oprema (999-1-2-27/26)

UNSA Tender — Naučnoistraživačka Oprema

Overview

Client: Univerzitet u Sarajevu (UNSA)

Subject: Razvoj softvera za jedinstveni registar naučnoistraživačke opreme i infrastrukture

Procedure Number: 999-1-2-27/26 (otvoreni postupak)

Value: 65,000 BAM (~€33,000)

Award Criteria: Najniža cijena + e-aukcija

Guarantees: NONE

Deadline: 09.03.2026 at 09:00 CET

TD Download: Until 08.03.2026 via ejn.gov.ba portal

Partner

SnowIT d.o.o. (BiH)

- **Contact:** Asmir Merdžanović (asmirmc@gmail.com)
 - **Role:** Formal bidder (ALAI does development, SnowIT submits bid and handles BiH regulatory compliance)
 - **Structure:** Partnership model where ALAI provides technical expertise and development, SnowIT handles local presence and bid submission
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Status & Action Items

Active Tasks

Task ID	Description	Owner	Status
#1509	Send draft to Asmir (€33K pricing)	ALEM	CEO approval pending
#1629	Reference letter — SnowIT worked for BasicAS	John	IN PROGRESS
#1630	Nostrifikacija Alemova diplome	ALEM	ALEM
#1631	Qualification docs from SnowIT	SnowIT	Deadline: Wednesday 26.02
#1632	IT references from Asmir contacts	SnowIT	PENDING

Related Opportunities

Tender	Status	Notes
Željeznice BiH	WAITING	Waiting on slot/consortium info (Task #1633)
Srbija LTD	READY	All registration ready, needs company name + activity from Alem (Task #1634)

Key Documents

Generated

- **Reference Letter:** `/system/output/reference-letter-snowit-basicAS.pdf` (being created)
- **Tender Draft Email:** `~/system/drafts/asmir-tender.json`

Required for Submission

1. **SnowIT qualification documents** (due: 26.02.2026)
2. **IT references** from Asmir network
3. **Alemova diploma** (nostrifikacija process ongoing)
4. **Reference letter** (BasicAS → SnowIT) — IN PROGRESS

Timeline

Date	Event
20.02.2026	Asmir replied with update on docs, diplomas, references
21.02.2026	Reference letter creation, BookStack documentation
26.02.2026	SnowIT qualification docs expected
08.03.2026	Last day for TD download
09.03.2026	TENDER DEADLINE (09:00 CET)

Technical Requirements

Scope: Develop software for unified registry of scientific research equipment and infrastructure for UNSA.

Deliverables TBD: Full technical specifications to be extracted from tender documentation after download from ejn.gov.ba.

Pricing

Proposed: €33,000 (ALAI development cost)

Tender Value: 65,000 BAM (~€33,000)

Model: ALAI provides development, SnowIT handles bid submission and takes margin

Contact Points

ALAI

- **Alem Sažić** — alem@alai.no, +47 40 47 42 51

SnowIT

- **Asmir Merdžanović** — asmirmc@gmail.com

UNSA (Tender Authority)

- **Portal:** ejn.gov.ba
 - **Procedure:** 999-1-2-27/26
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Notes

- No bid guarantees required (lower barrier to entry)
 - E-auction phase expected (lowest price wins)
 - ALAI handles all development work
 - SnowIT provides BiH legal entity for submission
 - Partnership model established, awaiting final documentation
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Last Updated: 2026-02-21

Next Review: 2026-02-26 (before SnowIT docs deadline)

Revision #2

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