

# Runbook: Sumsub KYC Failure

## Runbook: Sumsub KYC/AML Verification Failure

**Service:** Sumsub Identity Verification (KYC/AML) **Severity:** HIGH (blocks new user registrations)  
**MTTR Target:** <30 minutes **Owner:** John (AI Director)

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### Overview

Sumsub provides automated identity verification (KYC - Know Your Customer) and AML (Anti-Money Laundering) checks for Drop. Required for regulatory compliance before users can make payments.

#### KYC Process:

1. User uploads ID document (passport, driver's license, national ID)
2. User takes selfie (liveness check)
3. Sumsub verifies document authenticity
4. Sumsub performs AML sanctions screening
5. Result: APPROVED, REJECTED, or MANUAL\_REVIEW

**Impact:** If Sumsub fails, new users cannot complete registration. Existing users are unaffected.

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### Symptoms

Users report they cannot complete identity verification:

- ID upload fails with error
- Verification stuck at "Processing..." indefinitely
- Error message: "Verification service unavailable"
- Webhook never receives result from Sumsub
- User status stuck at "pending\_kyc"

**User impact:** Cannot complete registration, cannot make payments.

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# Diagnosis

## 1. Check Sumsb Service Status

### External status:

```
# Sumsb does not have a public status page
# Test via API health check
curl https://api.sumsb.com/resources/healthcheck \
  -H "X-App-Token: <app-token>" \
  -v

# Expected: HTTP 200
# If 500/503: Sumsb outage
```

## 2. Check Drop Logs

```
# CloudWatch Logs (production)
aws logs filter-log-events \
  --log-group-name /aws/apprunner/drop-production \
  --filter-pattern "sumsb" \
  --start-time $(date -u -d '30 minutes ago' +%s)000 \
  --region eu-west-1

# Look for:
# - "Sumsb API timeout"
# - "Sumsb webhook failed"
# - "KYC verification failed: document_expired"
# - "AML sanctions match: [name]"
```

## 3. Check Sumsb Dashboard

```
# Login to Sumsb Dashboard
open https://cockpit.sumsb.com

# Check:
```

```
# - Recent applicants (last 1 hour)
# - Failed verifications
# - Manual review queue length
# - Webhook delivery status
```

## 4. Check Webhook Delivery

**Verify webhook endpoint is reachable:**

```
# Sumsb sends webhooks to: https://getdrop.no/api/webhooks/sumsub
# Test endpoint manually
curl -X POST https://getdrop.no/api/webhooks/sumsub \
  -H "Content-Type: application/json" \
  -H "X-Sumsub-Signature: test" \
  -d '{"type":"applicantReviewed","reviewResult":{"reviewAnswer":"GREEN"}}' \
  -v

# Expected: HTTP 200
# If 404: Webhook endpoint not deployed
# If 401: Signature validation issue
```

## 5. Test KYC Flow

**Manual test (staging):**

```
# 1. Create test applicant
curl -X POST https://api.sumsub.com/resources/applicants \
  -H "X-App-Token: <sandbox-app-token>" \
  -H "Content-Type: application/json" \
  -d '{
    "externalUserId": "test-user-123",
    "levelName": "basic-kyc-level",
    "email": "test@example.com"
  }' \
  -v

# Expected: HTTP 201, applicant created
# If 400: Invalid request
# If 500: Sumsub API issue
```

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# Common Causes & Solutions

## Cause 1: Sumsub API Outage (External)

**Probability:** 5% (Sumsub service disruption)

### Symptoms:

- All KYC verifications fail
- Sumsub API health check returns 503
- Dashboard shows no recent applicants
- Logs show API timeouts

### Solution:

#### 1. Verify outage:

```
# Test Sumsub API from different networks
curl https://api.sumsub.com/resources/healthcheck \
  -H "X-App-Token: <app-token>" \
  -v

# If consistent failure: confirmed outage
```

#### 2. Contact Sumsub support:

- Email: [support@sumsub.com](mailto:support@sumsub.com)
- Live chat: <https://cockpit.sumsub.com> (bottom-right)
- Phone: Check Sumsub Dashboard for support number

#### 3. Communicate to users (Norwegian):

```
Emne: Identitetsverifisering midlertidig utilgjengelig

Hei,

Vi opplever for øyeblikket tekniske problemer med identitetsverifisering.
Du kan fortsette registreringen senere.

Vi forventer at tjenesten er tilbake innen [X minutter/timer].

Mvh,
```

Drop

#### 4. Queue pending verifications:

```
-- Mark users as pending KYC retry
UPDATE users
SET kyc_status = 'pending_retry',
    kyc_retry_at = datetime('now', '+1 hour')
WHERE kyc_status = 'pending_kyc'
AND created_at > datetime('now', '-2 hours');
```

#### 5. Retry when Sumsub is back:

```
# Cron job to retry pending KYC
node ~/ALAI/products/Drop/scripts/retry-kyc.js
```

**ETA:** Depends on Sumsub (typically <2 hours)

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## Cause 2: Document Verification Failure (User Error)

**Probability:** 40% (user uploads poor quality or invalid document)

### Symptoms:

- Specific users fail KYC (not all users)
- Logs show: "document\_not\_readable", "document\_expired", "document\_type\_mismatch"
- Sumsub dashboard shows rejection reason

### Common rejection reasons:

- Blurry photo (document not readable)
- Expired document (passport/ID expired)
- Wrong document type (e.g., bank statement instead of ID)
- Photo cropped (missing corners/edges)
- Underage (user < 18 years old)

### Solution:

#### 1. Identify rejection reason:

```
SELECT user_id, kyc_rejection_reason, kyc_rejected_at
FROM users
WHERE kyc_status = 'rejected'
ORDER BY kyc_rejected_at DESC
LIMIT 10;
```

## 2. Show clear error to user (Norwegian):

### Blurry document:

Dokumentet er ikke leselig  
Ta et nytt bilde i godt lys.  
Sørg for at all tekst er skarp og leselig.

### Expired document:

Dokumentet er utløpt  
Vennligst last opp et gyldig pass eller førerkort.  
Dokumentet må være gyldig i minst 1 måned.

### Wrong document type:

Feil dokumenttype  
Vi godtar kun: Pass, Nasjonalt ID-kort, Førerkort.  
Bankkort og regninger godtas ikke.

### Underage:

Du må være 18 år eller eldre  
Drop er kun tilgjengelig for brukere over 18 år.

## 3. Allow user to retry:

- Show "Try Again" button in app
- Provide tips for better photo quality
- Link to FAQ: "How to take a good ID photo"

## 4. Track retry success rate:

```
-- How many users succeed on 2nd attempt?
SELECT
  COUNT(*) FILTER (WHERE kyc_attempt = 1 AND kyc_status = 'approved') as
  first_attempt_success,
  COUNT(*) FILTER (WHERE kyc_attempt = 2 AND kyc_status = 'approved') as
  second_attempt_success,
  COUNT(*) FILTER (WHERE kyc_attempt >= 3) as multiple_retries
FROM users;
```

**ETA:** Immediate (user must retry with better document)

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# Cause 3: AML Sanctions Match (Compliance Issue)

**Probability:** 3% (user flagged by sanctions screening)

## Symptoms:

- Specific user's KYC fails with: "AML\_SANCTIONS\_MATCH"
- Sumsb dashboard shows "Red flag" or "Manual review required"
- User name matches sanctions list (OFAC, EU, UN, etc.)

## Solution:

### 1. Identify flagged users:

```
SELECT user_id, email, full_name, kyc_rejection_reason
FROM users
WHERE kyc_rejection_reason LIKE '%sanctions%'
OR kyc_status = 'manual_review_aml';
```

### 2. Review Sumsb dashboard:

- Login: <https://cockpit.sumsb.com>
- Navigate to applicant
- Check AML screening results
- Review sanctions list match details

### 3. False positive (common names):

- Example: "Ali Hassan" may match many sanctioned individuals
- Sumsb shows match details (date of birth, nationality)
- If clearly different person: manually approve in Sumsb

### 4. True positive (actual sanctions match):

- **DO NOT approve.** This is a legal/regulatory issue.
- Reject user registration immediately
- Document incident for compliance records

### 5. Notify user (if false positive, manually approved):

```
Din identitetsverifisering er godkjent
Takk for tålmodigheten. Du kan nå bruke Drop.
```

### 6. Notify user (if true positive, rejected):

Vi kan dessverre ikke godkjenne din registrering  
På grunn av regulatoriske krav kan vi ikke tilby tjenester til deg.  
Ta kontakt med [support@getdrop.no](mailto:support@getdrop.no) hvis du mener dette er en feil.

#### 7. Escalate to Alem if uncertain:

- AML compliance is critical
- False rejection = bad UX, but false approval = legal risk
- Alem makes final call on borderline cases

**ETA:** 10 minutes (false positive), N/A (true positive - reject)

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## Cause 4: Webhook Delivery Failure

**Probability:** 15% (Drop webhook endpoint down or unreachable)

#### Symptoms:

- Sumsb completes verification, but Drop never updates user status
- Logs show: "Webhook not received"
- Sumsb dashboard shows "Webhook delivery failed"
- User stuck at "pending\_kyc" despite Sumsb showing "approved"

#### Solution:

##### 1. Check webhook endpoint health:

```
# Test webhook endpoint
curl -X POST https://getdrop.no/api/webhooks/sumsub \
  -H "Content-Type: application/json" \
  -d '{"type":"ping"}' \
  -v

# Expected: HTTP 200
# If 404/500: Drop webhook endpoint broken
```

##### 2. Check Sumsb webhook delivery logs:

- Login: <https://cockpit.sumsb.com>
- Navigate to Settings → Webhooks
- Check recent delivery attempts
- Look for: 404, 500, timeout errors

##### 3. Manually retry failed webhooks:

- Sumsb Dashboard → Applicant → "Resend Webhook"
- This triggers new webhook delivery to Drop

- Verify Drop receives and processes it

#### 4. Fetch verification results via API (if webhook lost):

```
# Manually fetch applicant status from Sumsub
curl -X GET https://api.sumsup.com/resources/applicants/<applicant-id>/status \
  -H "X-App-Token: <app-token>" \
  -v

# Parse result and update Drop database
```

#### 5. Update Drop database manually:

```
UPDATE users
SET kyc_status = 'approved',
    kyc_approved_at = datetime('now')
WHERE sumsub_applicant_id = '<applicant-id>';
```

#### 6. Fix webhook endpoint (if broken):

- Check App Runner deployment status
- Verify webhook route exists: `src/app/api/webhooks/sumsub/route.ts`
- Check signature validation (Sumsup signs webhooks with HMAC)

**ETA:** 10 minutes (manual retry), 30 minutes (if endpoint fix needed)

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## Cause 5: Invalid or Expired API Credentials

**Probability:** 5% (after credential rotation)

### Symptoms:

- Logs show: "401 Unauthorized" or "403 Forbidden"
- All Sumsup API calls fail
- Webhook signature validation fails

### Solution:

#### 1. Verify Sumsup API credentials:

```
bw get item "Sumsup API" --session $BW_SESSION

# Check:
# - App Token is correct
# - Secret Key is correct (for webhook signature)
```

```
# - Environment: production vs sandbox
```

## 2. Regenerate API credentials (if needed):

- Login: <https://cockpit.sumsb.com>
- Navigate to Settings → API
- Generate new App Token + Secret Key
- Copy to Vaultwarden

## 3. Update App Runner environment variables:

```
aws apprunner update-service --service-arn <ARN> \  
  --instance-configuration "EnvironmentVariables={  
    SUMSUB_APP_TOKEN=<new-app-token>,  
    SUMSUB_SECRET_KEY=<new-secret-key>,  
    SUMSUB_ENVIRONMENT=production  
  }"
```

## 4. Trigger deployment:

```
aws apprunner start-deployment --service-arn <ARN> --region eu-west-1
```

## 5. Test after deployment:

```
# Try creating test applicant  
curl -X POST https://getdrop.no/api/kyc/initiate \  
  -H "Authorization: Bearer <test-user-token>" \  
  -v  
  
# Expected: HTTP 200, Sumsb applicant created
```

**ETA:** 10 minutes

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# Cause 6: Liveness Check Failure (Selfie)

**Probability:** 20% (user fails selfie/liveness verification)

### Symptoms:

- Specific users fail at selfie stage
- Logs show: "liveness\_check\_failed", "face\_mismatch"
- Sumsb dashboard shows "Selfie does not match ID photo"

### Common reasons:

- Poor lighting (too dark, too bright)
- User wears sunglasses/hat
- Multiple people in frame
- Photo of a photo (not live person)
- Face does not match ID document

### Solution:

#### 1. Show clear instructions before selfie (Norwegian):

Slik tar du et godt selfie-bilde:

- ✓ God belysning (dagslys er best)
- ✓ Fjern briller/solbriller
- ✓ Se rett i kameraet
- ✓ Kun ditt ansikt i bildet
- x Ikke bruk foto av foto

#### 2. Allow retry with better instructions:

Selfie-verifisering mislyktes  
Prøv igjen med bedre belysning.  
Sørg for at ansiktet ditt er tydelig synlig.

#### 3. Improve liveness detection settings (if too strict):

- Login: <https://cockpit.sumsb.com>
- Navigate to Settings → Verification Levels
- Adjust liveness sensitivity (low/medium/high)
- Balance: security vs user friction

#### 4. Manual review (if automated fails repeatedly):

- Some users may need manual review
- Sumsb team reviews video/photos manually
- ETA: 1-24 hours depending on Sumsb queue

**ETA:** Immediate (user retry), 1-24 hours (manual review)

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# Emergency Workarounds

## Option 1: Manual KYC Review (Temporary)

**Use case:** Sumsb down >1 hour, urgent user needs verification

### Steps:

1. Collect KYC documents manually:
  - Ask user to email ID photo + selfie to support@getdrop.no
  - Subject: "KYC Manual Review - [User ID]"
2. **Alem or John reviews manually:**
  - Verify ID document authenticity (check security features)
  - Compare selfie to ID photo
  - Check ID expiry date
  - Verify age  $\geq 18$
3. **Manual AML check:**
  - Search user name on: <https://sanctionssearch.ofac.treas.gov>
  - Check EU sanctions list: <https://eeas.europa.eu/topics/sanctions-policy>
  - Document findings
4. **Approve in database (if passes checks):**

```
UPDATE users
SET kyc_status = 'approved_manual',
    kyc_approved_at = datetime('now'),
    kyc_approved_by = 'john',
    kyc_notes = 'Manual review during Sumsb outage'
WHERE user_id = '<user-id>';
```

5. **Notify user:**

```
Din identitet er verifisert
Velkommen til Drop! Du kan nå gjøre betalinger.
```

**Risk:** Manual review is slow, error-prone, not scalable. Only for critical cases.

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## Option 2: Delay Registration, Notify When Ready

**Use case:** Sumsb down, no ETA, non-urgent registrations

**Steps:**

1. Show maintenance message:

```
Identitetsverifisering midlertidig utilgjengelig
Vi jobber med å løse problemet.
Du vil motta en e-post når du kan fortsette registreringen.
```

2. Collect user email:

```
// src/app/api/auth/register/route.ts
if (sumsubUnavailable) {
  await db.insert('pending_registrations', {
    email: userEmail,
    status: 'waiting_kyc',
    created_at: new Date(),
  });

  return {
    success: true,
    message: 'We will notify you when registration is available',
  };
}
```

### 3. When Sumsub is back, notify users:

```
SELECT email FROM pending_registrations WHERE status = 'waiting_kyc';
```

Email (Norwegian):

```
Emne: Du kan nå fullføre registreringen i Drop

Hei,

Identitetsverifisering er tilbake.
Klikk her for å fortsette registreringen: [Link]

Mvh,
Drop
```

**ETA:** Delayed registration (hours to days)

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# Monitoring & Alerts

## Metrics to Track

- **KYC success rate:** Should be >85% (accounting for user errors)
- **KYC processing time:** p50 <5min, p95 <30min, p99 <2h (includes manual review)

- **Rejection reasons:** Track document\_not\_readable, expired, underage, sanctions separately

## Alert Rules

```
// src/lib/kyc-monitor.ts
export async function trackKYCFailure(userId: string, reason: string) {
  const failureRate = await calculateKYCFailureRate('last_hour');

  if (failureRate > 0.3) { // 30% failure rate
    await sendAlert({
      severity: 'high',
      title: 'KYC failure rate high',
      message: `${(failureRate * 100).toFixed(1)}% of KYC attempts failing`,
      reason,
    });
  }
}
```

## Post-Incident Actions

### 1. Retry failed KYC verifications:

```
UPDATE users
SET kyc_status = 'pending_retry',
    kyc_retry_at = datetime('now')
WHERE kyc_status IN ('failed', 'pending_kyc')
AND created_at > datetime('now', '-24 hours');
```

### 2. Document incident:

```
touch ~/ALAI/products/Drop/comms/incidents/$(date +%Y-%m-%d)-sumsub-kyc-failure.md
```

### 3. Review rejection reasons:

- High document\_not\_readable rate? Improve photo instructions
- High liveness\_check\_failed rate? Adjust Sumsub settings
- Track improvements in next month's KYC metrics

### 4. Update user onboarding:

- Add better photo guides
- Show example of good vs bad ID photos
- Pre-flight check: "Is your ID expired?"

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# Escalation

Time	Action
0 min	John starts diagnosis
15 min	If Sumsub outage confirmed, notify Alem
30 min	If urgent user needs KYC, consider manual review (Alem approval)
1 hour	Public communication to users
2 hours	Contact Sumsub support via phone if no response

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# Contacts

- **Sumsub Support:** support@sumsub.com
  - **Sumsub Live Chat:** https://cockpit.sumsub.com (bottom-right)
  - **Sumsub Phone:** Check Sumsub Dashboard for support number
  - **Internal:** Alem (CEO, manual KYC approval authority)
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# Related Documentation

- `docs/architecture/kyc-aml.md` — KYC/AML flow diagrams
  - `src/app/api/kyc/initiate/route.ts` — Sumsub integration code
  - `docs/compliance/kyc-requirements.md` — Regulatory requirements (age, ID types)
  - Vaultwarden item: "Sumsub API" — Credentials
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**Last Updated:** 2026-02-22 **Next Review:** Before Phase 2 (Banking Integration)

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