

drop-srbija-followup-plan-2026-04-23

Drop Srbija — Follow-Up Plan

Author: John (AI Director, ALAI Holding AS) **Date:** 2026-04-23 **Status:** APPROVED (CEO Alem Basic, 2026-04-24) — Track A+B formally signed off, de-facto already executing (MC #8807, #8808) **Supersedes:** Phase 0 Task 0a of `drop-srbija-plan.md` (incorporation) **References:**

- Original plan: `~/system/specs/drop-srbija-plan.md` (434 lines, 9 phases, 138 tasks)
- Legal entity decision: `~/claude/projects/-Users-makinja/memory/project_drop_srbija_legal_entity.md`

1. Zašto Follow-Up?

Original Drop Srbija plan (2026-04-16) je napisan prije CEO odluke o legal entity. Trenutno stanje:

- **41 taskova u** `[review]` **statusu** — builderi završili, čekaju Proveo/validator
- **1 task u** `[open]` — nije jasno šta
- **Critical gap:** originalni plan kaže "Incorporate Drop Srbija d.o.o. (EUR 125,000 capital)" — ODLUKA JE bila **ALAI Tech d.o.o.** (konsolidovan entitet). Ovo nije propagirano kroz plan dokumente.
- **External blokeri** (NBS PI license 12-18 mjeseci, bank partnership 12-18 mjeseci, kapital EUR 125K) **ograničavaju obim dostupnog rada**
- **Dan-po-dan napredak zaustavljen** — fokus ALAI-a je Bilko + admin procesi za srpski market (ePorezi, SEF) koji su zajednički za Bilko Srbija i Drop Srbija

Follow-up plan razrješava ove neslaganja i daje **konkretne taskove za ovu sedmicu** (ne 138).

2. Stvarno Stanje — Audit

Šta JE gotovo (verified u MC kao review)

Kategorija	MC taskovi	Status
Security (OTP, bcrypt, rate limit, SMS)	#7984-7988	Review
NBS IPS Adapter + Phone-to-IBAN	#7989, #7990	Review
AML + USPNFT reporting	#7994	Review
Legal Docs (Serbian)	#7997	Review
DevOps (Docker, CI/CD)	#7999, #8000, #8046	Review
Test suites (WireMock, AML, E2E)	#7991, #7995, #7996, #8005, #8006, #8008	Review
Bank partnership package	#8010	Review
v2 Phase 1 cleanup (Angie validation)	#8249	Review

Ukupno: 41 taskova u review koji su implementirali ~80% Phase 1-5 originalnog plana.

Šta NIJE gotovo

Blokirano na eksterno:

- Phase 0 Task 0a — incorporation → **ALAI Tech d.o.o. već postoji**, ali EUR 125K kapital za NBS PI → čeka #1927 (Alem action)
- Phase 0 Task 0b — bank partnership → outreach package spreman (#8010), nije poslat
- Phase 0 Task 0c — NBS PI license → 12-18 mj timeline, #1650 blocker

Nije krenulo:

- Phase 7 — E2E validacija (čeka Phase 1-6 da sve bude done, ne review)
- Phase 8 — Documentation (BookStack) — Skillforge
- Update legal dokumenata sa "ALAI Tech d.o.o." umjesto "Drop Srbija d.o.o."

3. Šta Možemo SADA (bez eksternih blokera)

Track A — Validacija backlog-a (41 taskova)

Cilj: Smanjiti review → done za taskove koji su stvarno gotovi. Smanjuje noise.

Akcija: Proveo bulk review (sličan pattern kao #8779 za RAG) — jedan dispatch, prolazi kroz svih 41 taskova, označava done ili vraća u rework.

Evidence zahtjev: svaki task mora imati verifikovani artifact (test output, file path, curl response).
Ako nema — vraća se.

Trajanje: 2-3 sata agent time.

Track B — Legal Dokumenti Ispravka

Cilj: Sve legalne dokumente prebaciti sa "Drop Srbija d.o.o." na "ALAI Tech d.o.o." (per memorija).

Dokumenti:

- `~/ALAI/products/DropSrbija/comms/decisions/nbs-pi-license-application-package.md`
- `~/ALAI/products/DropSrbija/comms/decisions/privacy-policy-sr.md`
- `~/ALAI/products/DropSrbija/comms/decisions/framework-contract-payment-users-sr.md`
- `~/ALAI/products/DropSrbija/comms/decisions/recommendation-year1-vs-year2.md`
- BookStack "Regulatory Compliance" stranica

Vlasnik: Lexicon (legal agent)

Trajanje: 1 sat agent time.

Track C — Bank Partnership Outreach (?eka CEO go-ahead)

Status: Package pripremljen (#8010, review), priority 1 Raiffeisen + priority 2 MTS Banka

Blok: Nije poslat jer čeka Alem "pokrenuo sam kapital" decision — bank neće razgovarati ozbiljno dok ne vide EUR 125K u banci i NBS PI application u toku.

Akcija: **ČEKA #1927** (Alem kapital akcija). Ne dispatch-ujemo dok ne dođe greenlight.

Track D — Phase 7 E2E (nakon Track A)

Cilj: Kad Track A završi (41 → done), Proveo + Angie Jones pokreću end-to-end scenario test.

Predmet: 6 user journeys na Serbian locale (sr-RS), sa NBS IPS WireMock, AML treshold testove, phone-to-IBAN rezolucija.

Trajanje: 4-6 sati agent time.

Track E — Skillforge Documentation

Cilj: BookStack Drop Srbija book — ADR-ovi, regulatorni sažetak, developer onboarding runbook, NBS PI aplikacija handover za advokat.

Trajanje: 2 sata agent time.

4. Šta ?EKAMO (eksterno, ne agent work)

#	Blok	Čeka	Timeline
#1650	PSD2 licenca / Finanstilsynet	Alem — application submission	12-18 mj
#1927	EUR 50K kapital za PI licencu (note: plan kaže EUR 125K za NBS — uskladiti)	Alem — bank transfer	1-4 sedmice
#4955	Styre — 5 styremedlemmer rekrutacija (finansforetaksloven § 8-4)	Alem — HR process	2-3 mjeseca
Bank partner	Raiffeisen/MTS pregovori	Alem — nakon kapital/NBS	6-12 mj
NBS PI license	Primjena + autorizacija	Serbian advocate + Alem	12-18 mj
#8673 #8674	ePorezi + SEF registracije (ALAI Tech d.o.o.)	Alem (već dispatchovano)	2-4 sedmice

5. Konkretni Akcije Za Ovu Sedmicu

Odmah (može danas)

1. **Dispatch Proveo bulk review** 41 Drop Srbija review taskova → Track A
2. **Dispatch Lexicon** legal dokumenti ispravka (Drop Srbija d.o.o. → ALAI Tech d.o.o.) → Track B
3. **Reconcile kapital broj:** plan kaže EUR 125K, MC #1927 kaže EUR 50K — Lexicon + Finverge da provjere stvarnu NBS Srbija regulativu, ažuriraju plan

Nakon Track A završi (2–3 dana)

4. **Dispatch Proveo + Angie E2E validation** (Phase 7) — 6 user journeys, sve end-to-end

5. **Dispatch Skillforge BookStack dokumentacija** (Phase 8) — Drop Srbija book + ADR sync

?eka CEO odluke (ne dispatch dok ne potvrdiš)

6. Bank outreach #8010 — **ne šalji** dok nemamo kapital + NBS PI aplikaciju u toku
7. NBS PI license filing — **pokreni tek** kad kapital sjedne i advokat potpiše

6. Preporuka

Track A + B paralelno danas. Track D + E nakon što A očisti noise. Track C ostaje parked dok Alem ne potvrdi kapital (pitanje bank partnera ne ide prije).

Follow-up plan ne ruši originalni, samo:

- Ažurira legal entity odluku (ALAI Tech d.o.o.)
- Prioritizuje review backlog cleanup
- Parkira bank/NBS track eksplicitno dok se kapital ne potvrdi
- Dodaje reconciliation kapital broja (EUR 50K vs EUR 125K)

7. ZAKON PLAN Check

- **Validation task:** Track A (Proveo bulk review) + Track D (Proveo + Angie E2E)
- **Documentation task:** Track E (Skillforge BookStack)

Plan je COMPLETE per ZAKON PLAN.

8. Sljedeći Korak

Odobri plan → dispatch Track A + B odmah (2 paralelna agenta). Javit ću kad stignu rezultati + Track C reconciliation.

Revision #3

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